"We have seen the efficiency of field work quadrupled in the past 20 years with mechanization. Around the farmstead where farmers spend 60% of their time, chore routines are still in the horse age. Farmers don't really want these old grey mare standards of farm chore routine."

FROM VIC WILLOUGHBY'S ADDRESS TO THE ANNUAL MEETING

Mr. Willoughby's address to the Annual Meeting was certainly thought provoking. We are printing excerpts from it, as we are sure it will be of interest to many of our readers.

"You don't have to go many miles in this Province to find all kinds of farmers who can harvest grain at the rate of 1,000 to 1,500 bushels per day with the most efficient combines they can afford. Then they will spend the winter doing out this grain to hogs, poultry, or cattle with a five gallon pail or scoop shovel. These farmers are fully mechanized in the field but are still in the 19th century around the farmstead. Why the difference? Well, it is partly because many farmers fail to realize how much their time is worth partly because it is hard to figure how mechanization of farm chores can pay off.

We are watching some magnificent changes in the field of agriculture. Over the past few years we have seen many farmers getting away from the idea of having a few of each kind of livestock around. Today's farmer is specializing in a given kind of livestock, whether it be a few animals or a large number of animals. We find this farmer signing contracts for production of livestock, to supply meat, eggs, milk, etc.

Let's suppose that a farmer has a situation which may require a machine worth $1,900. It may work in such a manner that he would save 50 minutes per day. If he calculates his time at being worth as low as $1.00 an hour then he could spend $1,900 and get his money back over a 10 year period.

These figures cover all costs on mechanization. They include the first cost, plus at least four other costs — interest, insurance, taxes and the repairs that go along with power equipment. Usually these four hidden costs average, each year, about 5% of the initial investment.

Machines do their best job in moving things on the farm. For example electricity will pump and carry 1,000 gallons of water for less than five cents. If a farmer is carrying water by hand it won't take much figuring to show that he can afford to do this heavy, disagreeable job with electricity. There are dozens of things that cost very little money that can be done, yet these things save time and labor. Reorganization of the chore route may save an average of 25 minutes per day. Just changing the order in which chores are done could save hundreds of steps and a lot of carrying.

Storing feed in bulk where it is to be used is another big step and back saver. The same is true for hay, silage, and grain. Replacing a gate with a cattle guard, shifting to fence line feeding so that you don't have to waste time and effort wading or driving through knee deep mud are other inexpensive changes.

Here are some special situations that make mechanization particularly attractive:

1. Will it replace a man?
   If a farmer has a son going off to university or has problems getting hired labor, mechanization can pay off in a hurry. Saving $200 or more per month can soon add up.

2. Will it boost productivity?
   If a machine makes it possible to add more cattle, more hogs or more poultry to your operation, the extra volume should mean more profits.

3. Will it help do a better job?
   If a machine provides the time to save an extra pig per litter, get an extra five pounds of milk per cow, or boost grain by a quarter per day, a farmer is making a wise investment.

(Continued on Page 3)

THE UNITED FARMER

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Editor — Alice Switzer

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"A fine group of farm youngsters bring distinction to their community."

HILLSIDE 4-H BEEF CLUB

In this day of sensationalism, particularly concerning the teenagers, it is a pleasure to tell the heartwarming story of the sensational Hillside 4-H Beef Club.

Today's newspapers are just too ready to give excess space to the few of our younger generation who make the headlines by some unsavory escapade.

Too often those youngsters who deserve recognition and praise because of their sincere efforts go unnoticed.

However, the Hillside 4-H Beef Club has certainly brought recognition to their community and deserve full credit for being representatives of our youth. This particular story starts with Colleen Marr who would not let her father forget that he had promised her a calf for her twelfth birthday. Her acquisition of this calf led to the organization of the Hillside 4-H Beef Club and, this eventually led to the winning of a beautiful trophy which was awarded at the Wetaskiwin Achievement Day.

The Hillside 4-H Beef Club has twelve members. The Club has only been in existence a little over a year. With the help of a senior committee comprised of Jim Marr, Robert Young, Emil Warnke, and William Runte, who helped organize the club and direct and advise it, the Hillside 4-H Club has strived and achieved distinction for their community.

This Club went on to further honours. In the Camrose Radio Station's Group Effort Award, which was open to all 4-H Clubs in the Camrose listening area, the Hillside 4-H Beef Club also came out a proud winner.

Mr. William Runte, United Farmer's Delegate from Sub-District No. 10, was a director of the Junior U.F.A. from 1931 to 1935. In 1934, it was suggested that the junior directors' fare should be paid to Farm Young Peoples' Week at the University of Alberta. It was further suggested that the junior directors partake in the public speaking contest to be held at that time. Mr. Runte was a little leary of entering this contest but he did and he gives a lot of credit to Mrs. Mary Dowdell who coached him for he came away from Farm Young Peoples' Week, the proud winner of the gold medal for Alberta. This was awarded for public speaking.

When the Hillside 4-H Club decided to enter the Camrose contest, it was the same Mrs. Dowdell who is highly respected in this community, who gave the young members guidance and every help so that they too went on to win.

It is rather heartwarming that the same Mrs. Dowdell, who helped Mr. Runte in the early 1930's, was again able and more than willing to help his children and their co-members in the Hillside 4-H Beef Club.

Congratulations Hillside 4-H Beef Club for a job well done.
MILT WARD HONORED BY HIS FRIENDS

Mr. and Mrs. Ward with their sons and daughters. Pictured from left to right: Mrs. Ruby Fletcher, Vancouver; Mrs. Audrey Neubauer, Calgary; Shirley Hood, Edmonton; Milt Ward, Mrs. Ward, Joan Weeks, Calgary; George Ward, Arrowwood; Jack Ward, Arrowwood.

At the Ward home: Elmer Johnson, John Erickson, George Sayle, Ewen McDonald, Neil Mowatt, Mrs. George Sayle, Eileen Birch, Mrs. Walter Risdon and Ruby Fletcher.

Mr. and Mrs. Milt Ward pictured on the occasion of their fortieth wedding anniversary, December 19th, 1965.

Lee, Ross and Allan Ward entertaining the guests.

Hans Hasselman, Mr. and Mrs. Ward.

Dan Manderson, Jim Bentley, Phil Duby, Mr. and Mrs. Milt Ward.

A special thanks to Janus Norton, Master of Ceremonies and President of the F.U.A. Local and to Mrs. Williams, F.W.U.A. Secretary, whose many efforts contributed so much to the success of the evening.

The Arrowwood Community Hall was filled to capacity. Friends and neighbors were here to honor a real Alberta pioneer.

On Wednesday, December 6, 1967, the Farm Women’s Union Association of the Arrowwood district held an evening to pay tribute to Mr. Milt Ward. As well as neighbors, friends, and family, the President and the entire Board of United Farmers of Alberta were there to honor Milt Ward — who has been a director since 1948. George Sayle, President of United Farmers, presented Mr. Ward with an engraved watch, a silver tray and a gold button in appreciation of his many years of dedicated service to our Organization.

Walter Risdon, delegate from the Wheatland area, presented Mr. Ward with a handsome plaque on behalf of the delegates in District No. 3, which Mr. Ward represented as a director for many years.

Mr. Hans Hasselman, a delegate of United Farmers, was also at the gathering. This night he represented the Farmers Union of Alberta as their Director of District No. 12. He presented Mr. Ward with a book containing the history of the Arrowwood area.

Greetings from the Alberta Wheat Pool were brought by Mr. Norman Bell, Field Representative.

A delightful skit was presented by the children of Mr. and Mrs. Jack Ward. They played the drum, piano and accordion and were an entertainment highlight of the evening.

Later in the evening a delicious lunch was served by the Arrowwood F.W.U.A.

It was much more than just another congenial gathering for the Arrowwood community. This evening was “from the heart” and each warm handshake was a way to say “Milt Ward, we are proud to know you as one of Alberta’s true pioneers who built this land and who is dedicated to uplifting and intensifying the work of farm organizations — you have been our neighbor and friend.”

To Milt Ward this was a wonderfully gratifying night — never to be forgotten.
IN THE SPOTLIGHT

CHARLES ROBINSON
Plumbing Sales Representative

The fact that farmstead automation is a necessity in operating an efficient farm is being realized by more and more farmers each day.

United Farmers, in striving to offer a complete service to its members, realizes that plumbing is an integral aspect of automation.

With this in view, Mr. Ward Smith, Manager of the Farm Supply Division of United Farmers, was pleased to announce the appointment of Mr. Charles Robinson as Plumbing Sales Representative. Mr. Robinson brings to this new position a wealth of experience as he was associated for twenty years with Crane Plumbing and Heating — 12 years as Warehouse Superintendent and 8 years as Factory Superintendent. He also spent 10 years as Superintendent of Western Supply Limited.

Mr. Robinson was born in Fort Macleod and raised near Ferintosh where his family farmed. He is married and

he and his wife, Olinda, have three children Carol, Melodey, and Charles. All three of Mr. and Mrs. Robinson's children are university graduates and are working in their respective fields.

Mr. Robinson will be available to help members in planning farm expansion with respect to plumbing and will assist Branch Managers with the training of their staff organization and planning and conducting plumbing schools. He will also assist Building Sales Representatives and Farmstead Mechanization Representatives with their problems with regard to plumbing and water conditioning and distributing water to where it is required.

Mr. Robinson is on the Board of Directors of the St. John's Lutheran Church and is a member of the North Hill Community Association. For hobbies he enjoys hunting, fishing and golfing.

It is a pleasure to welcome Charles Robinson, a well qualified and knowledgeable man, and we are certain he will prove a valuable addition to United Farmers.

(Continued from Inside Front Cover)

4. Will it speed field work?

Under present chore conditions around many of our farms in Alberta, livestock operations may have to stop when the season for field work comes on. With mechanization, livestock can be fed during all seasons without taking too much time away from field work. This should allow the farmer to choose better marketing times and to get away from flooded market conditions that are caused by people getting in and out of the livestock industry to coincide with their field work.

Mr. Willoughby went on to say that, "United Farmers has set a goal to be able to provide members of this organization with the right environment, the right equipment, the right labor saving devices to mechanize their farmsteads. United Farmers is prepared to send Farmstead Mechanization Representatives to solve the individual members

materials handling problem. Your Company will also be working closely with the Building Department to sell equipment into hog and poultry establishments that the building department is constructing. Throughout the year, our farm mechanization sales staff will be helping at the centers to demonstrate the various kinds of mobile equipment that United Farmers sells. Lines such as grain-o-vator, liquid manure wagons, feed preparation equipment, etc., will be demonstrated.

All improvements and mechanization that the Farm Supply Division has planned are based on the assumption that profitable use is made of the time saved. From the dollars and cents standpoint, the extra time can be used to boost productivity.

United Farmers of Alberta has done extensive research and is now prepared to offer their members a Farmstead Mechanization Plan that will demonstrate a complete system of mechanizing chores right around the farm yard. New sales staff, well qualified to plan a Farmstead Mechanization program for the members has been added to the Farm Supply Division. A service Department for the installation and service of equipment in use is also planned.

As Alberta's leading Farm Supply Co-operative, United Farmers has always been a pace-setter in the expansion of services. United Farmers feels that Farmstead Mechanization is a tremendously important aspect in running an efficient, viable unit. Any new program undertaken by United Farmers has always been to benefit this industry of agriculture, and Farmstead Mechanization is the modern space age concept of convenience and efficiency in the farm yard."
If you are interested in seeing a nice clean spread, we recommend the Butterfield Custom Feed Lot at Ponoka, owned by Tom, Brian, and Bud Butterfield, Dick Havens and Bob Bedingfield.

Mr. Tom Butterfield, Sr., arrived west of Ponoka around 1920. He still lives there but is now semi-retired. There are five children in the family, three brothers and two sisters.

The feed lot which can handle up to two thousand head, averages approximately eighteen hundred head during the peak period and has seventeen pens which each hold from thirty-five to two hundred head. The animals are fed a mixture of grain and silage with supplement from United Feeds.

It was November 15, 1966, when the feed lot started operations. Tom Butterfield is the feed lot manager, Brian Butterfield is in charge of buying and selling, shipping, etc. Bud and Brian Butterfield also farm approximately two thousand acres they own. They have their own elevator where they do their own grinding and mixing. They do their feeding with a Grain-o-vator and use an estimated thousand bushels a day.

The Butterfields are all rodeo champions majoring in steer wrestling, steer decorating and calf roping. As recently as 1966, Tom Butterfield was in the final standings in the steer wrestling contest.

The Butterfields Custom Feed Lot, is certainly a show place and the Building Department of United Farmers takes pride in having been associated in the planning and building of this efficient operation.
WARREN J. BYLER

United Farmers of Alberta mourns the passing of a well known and highly esteemed pioneer of the co-operative movement. Mr. Warren J. Byler, who lived in the Oyen district for many years until he retired in 1947, passed away suddenly on December 1, 1967.

In 1963, Mr. Byler was honored with the presentation of a silver tray by United Farmers of Alberta. Mr. Lorne Proudfoot of Chinook, another veteran delegate to the organization, made the presentation.

The two men had worked together in the Acadia U.F.A. Co-op in the 1930's and they recalled the Co-operative distributing carloads of apples to farm families of East Central Alberta during the "hungry thirties".

Until a recent reorganization of delegate areas, Mr. Byler was the official United Farmers of Alberta delegate for the Calgary district, the city area having been designated as a special district.

Mr. Byler was well known as a successful farmer and was prominent in the Alberta Wheat Pool and United Farmers of Alberta. During his residence in Calgary, he and his wife, Mrs. Sarah Byler, were active members in the Calgary-Over Fifty Club.

Besides his wife he is survived by two sons, three daughters, 10 grandchildren and four great-grandchildren.

United Farmers express their deep sympathy to the family of Warren J. Byler.

Ten Year Service Award

Lloyd Clark, Regional Operations Manager of the Farm Supply Division, had a double duty and certainly a double pleasure, when he presented Mike Pillott with his Ten Year Service award at the same time he presented an award to Metro Starchuk.

Mike was born and raised in the Smoky Lake district of Alberta and stayed on the farm until 1955. He operated a hardware store before joining United Farmers of Alberta.

Mike's and Metro's wives are both named Katie. Mike has two sons James and Donald. This may be where his interest in scouting stems from, as Mike has been particularly active in the Boy Scouts of Canada and was a Scoutmaster for seven years.

He is also a member of the Community League.

During the time he was farming he was an active member of the F.U.A. and is now very interested in fishing, hunting and outdoor life.

Congratulations to Mike Pillott, on receiving his Ten Year Service award. Everyone who has had the opportunity to meet and work with Mike will attest to his reliability which has made Mike an appreciated asset to United Farmers.

Lloyd Clark, Regional Operations Manager of the Farm Supply Division, presenting a Ten Year Service Award to Mike Pillott, of the Edmonton Farm Supply Centre.
THE R. B. TAYLOR OPERATION

VERMILION

In 1915 R. B. Taylor arrived in Vermillion where he farmed until 1946. After almost fifty years of farming, Mr. Taylor is now semi-retired and this retirement has been beneficial for United Farmers, for in 1964, Mr. Taylor became a delegate to our Organization.

In 1965 the Taylors went into the hog business. In 1967 they had a new feeder hog building built and equipped by United Farmers. Philip and John Taylor, sons of R. B., built their own pens and sump pump. The rest of the buildings, including the Henn - Rich feeding system, were constructed by United Farmers.

The farm consists of five and one half quarter sections with 800 acres broken. Seed, barley and oats with supplements from United Feeds, which the Taylors mix themselves, are used. This is an efficient operation. Farmstead Mechanization is fully utilized here and R. B. Taylor and Sons have an economically viable operation.

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The new barn flanked by Westeel tanks. Inside the barn, the pigs in the pen.

The farrowing barn built in 1965.

Inside the farrowing barn.

The Henn-Rich automatic feeding system.

Responsible for and proud of a job well done.

Sharing The United Fund Way

Employees of United Farmers again gave wholeheartedly to the United Fund.

In 1965, employees contributed $414.67 to the United Fund. In 1966, with Morley Mullin spurring the drive, contributions totaled $1,451.00.

This year we are proud to report that contributions from the employees of United Farmers total $2,015.00. Special thanks to Al Wemp, president of the Calgary Head Office Staff Association, and to Bernie Ouellette, from the Calgary Farm Supply Centre, who spearheaded the 1967 United Fund campaign.

Management and staff can take pride in the fact that out of well over a thousand companies which employ ten or more, only 273 had an 80% participation. It is gratifying to know that United Farmers of Alberta is one of these companies and that 80% of our employees gave per capita donations of twelve dollars or more.

United Nations has again awarded our Organization the Fair Share Campaign Award, which will soon be on display at the Head Office.
Gordon Agar, Company Statistician, Receives Twenty Year Service Award From William McCartney, General Manager

Gordon Agar, Statistician for the Farm Supply Division of United Farmers, recently completed his twentieth year with United Farmers of Alberta.

Gordon was born at Cereal, Alberta, and spent the first twenty years of his life on his parent's farm. During his business life, he has always been associated with farm organizations, including the Assistant Managership of the Acadia U.F.A. and Maple Leaf Coal Company from 1947 to 1950. He moved to Calgary and became Assistant Branch Supervisor and then Branch Supervisor at the Calgary Farm Supply Centre.

Gordon joined the Head Office Staff in 1959, where he has remained as Statistician. His duties are varied. As part of his responsibilities he determines the number of farmers in any given area and how many of these farmers are members of our organization — he analyzes the sales in order to determine what our members want and need — he is also in charge of our direct mailings, which keeps our membership informed of any special values United Farmers is offering.

"Ask Gordon". This phrase may not be shown on Gordon's job description. However, it is repeated often and for a very good reason. Gordon is familiar with many aspects of our organization and to "ask Gordon" usually means a knowledgeable answer. Along with this phrase is the reason why Gordon is so very warmly regarded by every member of our staff.

A human equation enters into every relationship between people and Gordon in his relationship with his coworkers generates a friendly and harmonious aura which can never be assessed in dollars and cents. His warmth and sincerity create an atmosphere that genuinely makes each day a better day.

Gordon has a most interesting hobby — rock-cutting. He has a fascinating home workshop and spends many hours with his rocks. An avid hunter, he keeps his deepfreeze well stocked for the winter. He is a member of the Anglican Church, the Masons, the Calgary Rock and Lapidary Club and the Field and Game Association. He is also an enthusiastic curler.

Gordon and his lovely wife Thelma have four children, three of them married and one daughter at home.

To one of the finest people we know, a warm salute. It is our sincere hope that you may spend at least another 20 years with the United Farmers of Alberta and in your own gracious way generate your wonderful sincerity.
PEMBINA U.F.A.
CO-OPERATIVE
ASSOCIATION
HAS RECORD
SALES

The Annual Meeting of the Pembina Co-operative Association was held in Westlock on December 18, 1967. About 40 faithful members braved the chilling weather to attend the meeting.

Mr. Clare Anderson, president of the Pembina Co-op, was chairman and Lawrence Proudfoot, Manager of United Farmers Petroleum Division, was guest speaker at the meeting. He outlined the progress made by U.F.A. and Pembina in particular. This progress has been made in spite of competition and complex marketing conditions.

An important function that took place at the meeting was the presentation of service award pins to three board members and one employee of Pembina Co-op. These four men have accumulated 116 years of service on the board; James Cameron, Westlock, 34 years; Gilmore O'Brien, Barrhead, 34 years; Frank Edgson, Westlock, 25 years; Brian Gray — on staff at the Westlock agency for 23 years.

(Westlock achieved record sales in 1967 which totalled $217,950.)

Russ Wilson, Petroleum Bulk Agent at Olds, is one of the best agents that United Farmers has. Russ runs an efficient operation and gives good service. He took over the Olds plant in 1959 and since then, there has been a steady increase in business. The Olds plant will be renovated this year and this will certainly help Russ in giving even better service. Credit must also be given to his able assistant Eldon Taylor.

Russ was raised on a farm near Hanley, Saskatchewan. He has a family of seven and two grandchildren.

In addition to being a good businessman and a good family man, Russ takes an active part in the thriving and progressive town of Olds. He is the Exalted Ruler of the Olds Elks, a member of the Recreation Board, on the Board of Stewards of the United Church and is president of the Olds Elks Hockey Club. It was his pleasure to recently present a cheque for $200 to Bob Armstrong, president of the newly formed Olds Minor Hockey Association. The $200 is part of the proceeds of the $1000 Pot-O-Gold Raffle at the Olds Fair which was won by Mr. Bill Rivers of Westward Ho. A further $200 was put into a clock fund for the Olds arena. The $200 presented to Mr. Armstrong will be used to equip the minor hockey team in Olds.

A particular task that Russ has is darts and he is dart captain of the Innisfail Legion 104.

A salute to Russ Wilson, a conscientious and reliable person and the kind to have on your team, whether he be working for United Farmers or the community of Olds.

Congratulation to Pembina U.F.A. Co-operative Association on the completion of another successful year! This year, the Petroleum Dividends earned by the Pembina U.F.A. Co-op Association, through their purchases of Maple Leaf Petroleum Products from United Farmers, will amount to $129,640.
Monarch’s Leo — a name to carry proudly. Monarch’s Leo won the Grand Championship at the Olds Centennial Horse Show. This is the top prize in the show and was won over an entry list of 328, which included all breeds of horses and ponies.

Mr. William Gow, the owner of Monarch’s Leo, is justifiably proud of his pony which has shown itself to be outstanding in many ways. Mr. Gow has shown him at Calgary, Red Deer, Didsbury and at Olds, in fact Monarch’s Leo has been shown at all the major shows in Southern Alberta and has been the “Championship pony” of many of these shows.

Mr. Gow bought Monarch’s Leo from Adam Berreth & Sons. Monarch’s Leo’s outstanding achievements in the various shows certainly justified Mr. Gow’s faith in this pony. Recently, Mr. Gow purchased land in the DeWinton area and now is the owner of Gow’s Pony Farm. He plans to raise ponies there and Monarch’s Leo, his outstanding prize pony which won so many honors for both halter and performances, will be standing at stud at Gow’s Pony Farm, located at R.R. No. 1, DeWinton, Alberta.

Mr. Gow also has some other very fine colts sired by Monarch’s Leo. Even though he was extremely pleased with Monarch’s Leo’s performances in 1967, he is confident this pony will win further honors in the halter and performance classes in the various shows held in Alberta during the coming year.

Mr. Gow was born in Calgary and was raised in the Rosebud area where he lived on the family ranch. He came to Calgary and was in the grocery business for a number of years. However, he couldn’t forget working with horses and ponies in his youth and when he was able, as a hobby, started to breed Welsh Mountain Ponies.

Mr. Gow can certainly take pride in the outstanding achievements that Monarch’s Leo has won for the Gow Pony Farm this year and he is also proud of the produce of his prize winning pony. The latch string is always out at DeWinton and Mr. Gow will be pleased to show any visitors his ponies.

Congratulations to Mr. Gow on the winner he now owns. We are sure with a fine sire like Monarch’s Leo, there will be many more winners produced from Gow’s Pony Farm at DeWinton, Alberta.
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